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62,35

CUPSUPTIC NURSERY

MAR 10 1933

Price List

Spring 1933

SEEDLINGS

TRANSPLANTS

ORNAMENTALS



Cupsuptic Nursery

Oquossoc, Maine

This list cancels all previous lists

BROWN COMPANIES

| Age | Size | | Per M | Per C | Each |
|--|-----------|--------------------|--------|-------|----------|
| BALSAM FIR (<i>Abies balsamea</i>) | | | | | |
| *3-0 | 3- 6 in. | Seedlings | 6.00 | 1.00 | |
| *3-1 | 4- 6 in. | Transplanted | 12.00 | 1.50 | |
| *2-2-2 | 6- 9 in. | Twice Trans. | 18.00 | 2.25 | |
| *2-3 | 9-12 in. | Transplanted | 16.00 | 2.00 | |
| *2-3 | 12-18 in. | " | 36.00 | 4.00 | |
| CONCOLOR FIR (<i>Abies concolor</i>) | | | | | |
| 3-0 | 3- 6 in. | Seedlings | 10.00 | 1.50 | |
| 2-2 | 4- 6 in. | Transplanted | 60.00 | 7.50 | |
| 2-3 | 6- 9 in. | " | 70.00 | 8.75 | |
| 2-3 | 9-12 in. | " | 180.00 | 22.50 | .25 |
| DOUGLAS FIR (<i>Pseudotsuga taxifolia</i>) | | | | | |
| *3-0 | 3- 6 in. | Seedlings | 6.00 | 1.00 | |
| *3-1 | 3- 5 in. | Transplanted | 14.40 | 1.80 | |
| *2-2 | 4- 8 in. | " | 18.00 | 2.25 | |
| ENGELMANN SPRUCE (<i>Picea engelmannii</i>) | | | | | |
| 3-0 | 2- 4 in. | Seedlings | 8.00 | 1.00 | |
| 3-2 | 4- 6 in. | Transplanted | 24.00 | 3.00 | |
| 3-3 | 6- 9 in. | " | 75.00 | 9.00 | |
| 3-3 | 9-12 in. | " | 120.00 | 16.00 | |
| 2-2-3 | 12-18 in. | Twice Trans. | 200.00 | 25.00 | .50 |
| 2-3-2 | 6- 9 in. | " " | 75.00 | 9.00 | |
| NORWAY SPRUCE (<i>Picea excelsa</i>) | | | | | |
| *3-0 | 3- 5 in. | Seedlings | 5.25 | 1.00 | |
| *3-1 | 3- 6 in. | Transplanted | 10.80 | 1.50 | |
| *3-2 | 6- 9 in. | " | 14.40 | 1.80 | |
| *3-2 | 9-12 in. | " | 18.00 | 2.25 | |
| *2-4 | 12-18 in. | " | 24.00 | 3.00 | |
| 2-2-2-2 | 6- 9 in. | Three Times Trans. | 40.00 | 5.00 | |
| 2-3-3 | 9-12 in. | Twice Trans. | 50.00 | 6.25 | |
| 2-3-3 | 12-18 in. | " " | 60.00 | 7.50 | |
| 2-3-3 | 18-24 in. | " " | 70.00 | 8.75 | |
| 2-3-4 | 2- 3 ft. | " " | | | .90 B&B |
| 2-3-4 | 3- 4 ft. | " " | | | 1.00 B&B |
| WHITE SPRUCE (<i>Picea glauca</i>) | | | | | |
| *3-0 | 3- 6 in. | Seedlings | 5.25 | 1.00 | |
| *3-1 | 4- 8 in. | Transplanted | 10.80 | 1.50 | |
| *2-3 | 6- 9 in. | " | 14.40 | 1.80 | |
| *2-3 | 9-12 in. | " | 18.00 | 2.25 | |
| *2-4 | 12-18 in. | " | 24.00 | 3.00 | |
| 2-2-2 | 6- 9 in. | Twice Trans. | 40.00 | 5.00 | |
| 2-2-2 | 9-12 in. | " " | 50.00 | 6.25 | |
| 2-2-2 | 12-18 in. | " " | 60.00 | 7.50 | |
| 2-3-3 | 18-24 in. | " " | 70.00 | 8.75 | |
| 2-3-2 | 12-18 in. | " " | | | 1.00 B&B |
| 2-2-2-4 | 18-24 in. | Three Times Trans. | | | 1.20 B&B |
| 2-2-2-4 | 2- 3 ft. | " " | | | 1.50 B&B |
| 2-2-2-4 | 3- 4 ft. | " " | | | 2.00 B&B |

Y, CUPSUPTIC NURSERY, O

| Age | Size | | Per M | Per C | Each |
|-----|------|--|-------|-------|------|
|-----|------|--|-------|-------|------|

COLORADO BLUE SPRUCE (*Picea pungens*)

| | | | | | |
|---------|-----------|--------------------|--------|---------------|----------|
| 3-0 | 2- 5 in. | Seedlings | 10.00 | 1.50 | |
| 3-1 | 3- 5 in. | Transplanted | 20.00 | 2.50 | |
| 2-2 | 3- 6 in. | " | 20.00 | 2.50 | |
| 2-2 | 6- 9 in. | " | 54.00 | 6.75 | |
| 3-3 | 9-12 in. | " | 180.00 | 22.50 | .25 |
| 3-3 | 12-18 in. | " | 300.00 | 37.50 | .50 |
| 2-3-2 | 9-12 in. | Twice Trans. | 180.00 | 22.50 | .25 |
| 2-3-2 | 12-18 in. | " " | 300.00 | 37.50 | .50 |
| 2-2-3-3 | 18-24 in. | Three Times Trans. | Green | 1.20 | B&B |
| 2-2-3-3 | 18-24 in. | " " | " | | |
| | | | | Selected Blue | 3.00 B&B |

RED SPRUCE (*Picea rubra*)

| | | | | | |
|------|----------|--------------|-------|------|--|
| *3-0 | 3- 6 in. | Seedlings | 5.25 | 1.00 | |
| *3-2 | 3- 6 in. | Transplanted | 10.80 | 1.35 | |
| *3-2 | 6- 9 in. | " | 14.40 | 1.80 | |
| *2-3 | 9-12 in. | " | 18.00 | 2.25 | |

SITKA SPRUCE (*Picea sitchensis*)

| | | | | | |
|------|----------|--------------|-------|------|--|
| *3-2 | 6- 9 in. | Transplanted | 14.40 | 1.80 | |
| *3-2 | 9-12 in. | " | 18.00 | 2.25 | |

BLACK SPRUCE (*Picea mariana*)

| | | | | | |
|------|----------|-----------|------|------|--|
| *3-0 | 3- 6 in. | Seedlings | 5.25 | 1.00 | |
|------|----------|-----------|------|------|--|

AUSTRIAN PINE (*Pinus nigra*)

| | | | | | |
|-------|-----------|--------------|-------|-------|----------|
| 3-0 | 6- 9 in. | Seedlings | 10.00 | 1.50 | |
| 2-2-2 | 9-12 in. | Twice Trans. | 60.00 | 7.50 | |
| 2-2-2 | 12-18 in. | " " | 80.00 | 10.00 | |
| 2-3 | 12-18 in. | Transplanted | 60.00 | 7.50 | |
| 2-3 | 18-24 in. | " | 70.00 | 8.75 | |
| 2-2-4 | 2- 3 ft. | Twice Trans. | | | 2.00 B&B |
| 2-2-4 | 3- 4 ft. | " " | | | 3.00 B&B |

JACK PINE (*Pinus banksiana*)

| | | | | | |
|-------|----------|--------------|-------|------|----------|
| *2-0 | 3- 5 in. | Seedlings | 5.25 | 1.00 | |
| *3-2 | 9-12 in. | Transplanted | 10.80 | 1.35 | |
| 2-3-3 | 3- 4 ft. | Twice Trans. | | | 1.00 B&B |
| 2-2-4 | 5- 6 ft. | " " | | | 1.50 B&B |

MUGHO PINE (*Pinus mugo*)

| | | | | | |
|---------|-----------|--------------------|--------|-------|-----|
| 3-0 | 4- 6 in. | Seedlings | 10.00 | 1.50 | |
| 2-2 | 6- 9 in. | Transplanted | 60.00 | 7.50 | |
| 2-2 | 9-12 in. | " | 80.00 | 10.00 | |
| 2-4 | 12-18 in. | " | 100.00 | 12.50 | |
| 2-3-3 | 12-18 in. | Twice Trans. | 200.00 | 22.50 | .25 |
| 2-3-2-1 | 12-18 in. | Three Times Trans. | Heavy | .75 | B&B |

UOSSOC, MAINE

| Age | Size | | Per M | Per C | Each |
|---|-----------|--------------|--------|-------|----------|
| RED PINE (<i>Pinus resinosa</i>) | | | | | |
| *3-0 | 6- 9 in. | Seedlings | 6.00 | 1.00 | |
| *3-1 | 3- 6 in. | Transplanted | 10.80 | 1.35 | |
| *2-2 | 6- 9 in. | " | 14.40 | 1.80 | |
| *3-2 | 9-12 in. | " | 18.00 | 2.25 | |
| *2-3-2 | 12-18 in. | Twice Trans. | 24.00 | 3.00 | |
| *2-3-2 | 18-24 in. | " " | 30.00 | 3.75 | |
| 2-3-4 | 18-24 in. | " " | | | .60 B&B |
| 2-3-4 | 2- 3 ft. | " " | | | 1.00 B&B |
| 2-3-4 | 3- 4 ft. | " " | | | 1.50 B&B |
| SCOTCH PINE (<i>Pinus sylvestris</i>) | | | | | |
| *3-0 | 4- 6 in. | Seedlings | 5.25 | 1.00 | |
| 2-2-2 | 12-18 in. | Twice Trans. | 60.00 | 7.50 | |
| 2-2-2 | 18-24 in. | " " | 80.00 | 10.00 | |
| 2-3-3 | 2- 3 ft. | " " | | | 1.80 B&B |
| 2-3-3 | 3- 4 ft. | " " | | | 2.50 B&B |
| LODGEPOLE PINE (<i>Pinus contorta</i>) | | | | | |
| 2-3 | 9-12 in. | Transplanted | | | 20.00 |
| NORTHERN WHITE CEDAR (<i>Thuja occidentalis</i>) | | | | | |
| *3-0 | 4- 8 in. | Seedlings | 5.25 | 1.00 | |
| *3-1 | 3- 6 in. | Transplanted | 10.80 | 1.50 | |
| *3-2 | 4- 8 in. | " | 14.40 | 1.80 | |
| *2-3 | 6- 9 in. | " | 20.00 | 2.50 | |
| 2-3 | 9-12 in. | " | 30.00 | 3.75 | |
| 2-4 | 12-18 in. | " | 40.00 | 4.40 | |
| 2-4 | 18-24 in. | " | 60.00 | 7.50 | |
| 2-3-2 | 9-12 in. | Twice Trans. | 60.00 | 7.50 | |
| 2-3-2 | 12-18 in. | " " | 80.00 | 10.00 | |
| CANADIAN HEMLOCK (<i>Tsuga canadensis</i>) | | | | | |
| 3-1-3 | 6- 9 in. | Twice Trans. | 200.00 | 25.00 | .30 |
| 3-1-3 | 9-12 in. | " " | 250.00 | 30.00 | .50 |
| EUROPEAN LARCH (<i>Larix europaea</i>) | | | | | |
| *2-1 | 6- 9 in. | Transplanted | 10.80 | 1.35 | |
| SIBERIAN LARCH (<i>Larix sibirica</i>) | | | | | |
| *3-2 | 12-18 in. | Transplanted | 30.00 | 3.75 | |

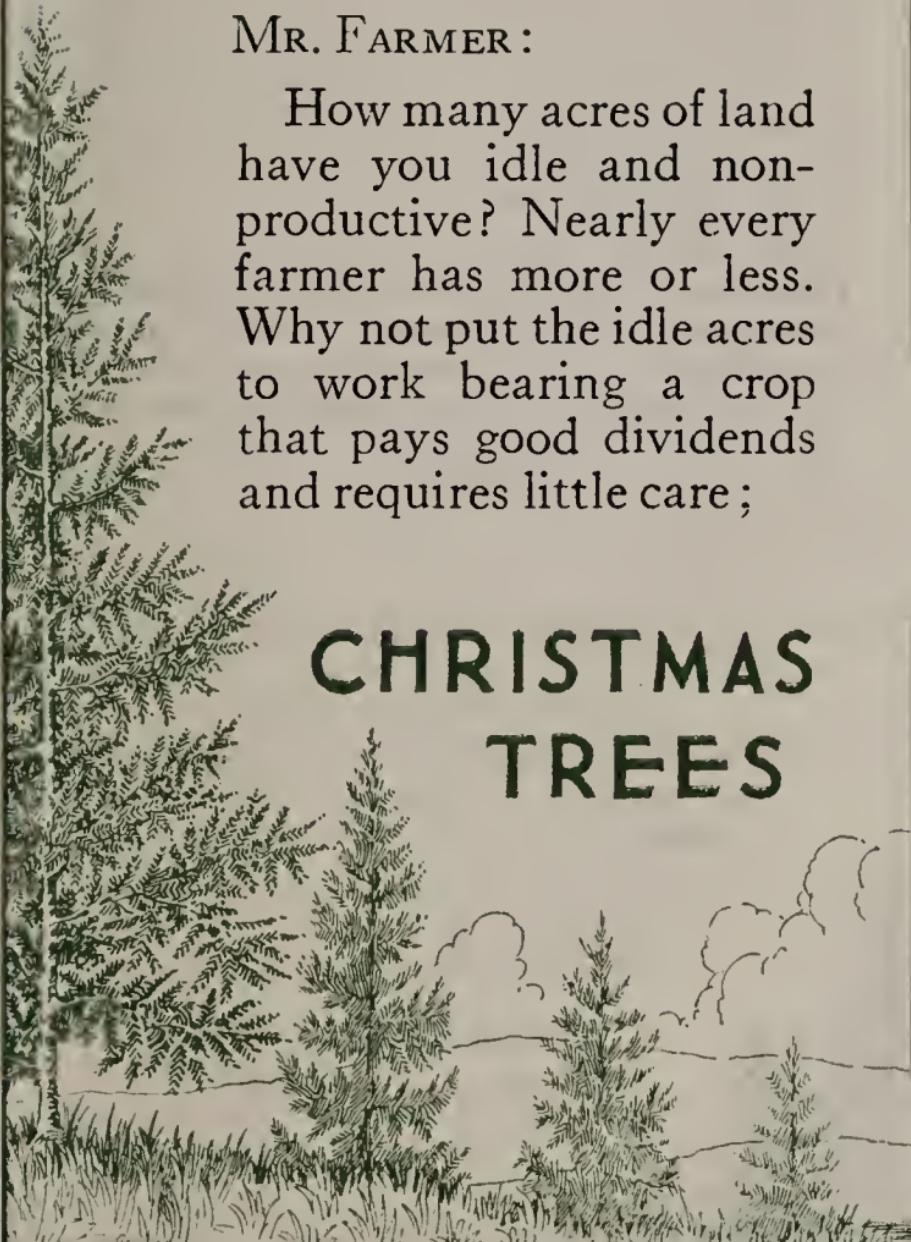
*Classified as reforestation and lining out stock.

Put **IDLE ACRES TO WORK**

MR. FARMER:

How many acres of land have you idle and non-productive? Nearly every farmer has more or less. Why not put the idle acres to work bearing a crop that pays good dividends and requires little care;

CHRISTMAS TREES



CHRISTMAS TREES are in demand more and more each year, both live trees and cut trees. This year trees are being cut in a good many states and in the Provinces of Quebec and New Brunswick for our larger cities. Mr. Wilkins of the Maine Forest Service states that the town of Eastport and vicinity alone did over \$10,000 worth of business in 1930 and that one railroad in Maine reports hauling an estimated 1,000,000 trees annually since 1922, with shipments consigned to twenty different states. Approximately 4,000,000 Christmas Trees a year are cut in Maine. The price of these trees, like all other commodities depends on the law of supply and demand but on the whole remains fairly constant. Fir and Spruce are the trees usually preferred for this purpose, although pine or cedar is sometimes used in certain sections. In fact, all evergreens are sometimes used and it is estimated that over \$10,000,000 was spent in 1930 for the Christmas Tree trade.

This ancient tradition of every family having a Christmas Tree each year was probably introduced into America by German immigrants, or by Hessian soldiers of the Revolution. It has been said that the first Christmas Tree sold in America was brought in from the Catskills to New York and sold by a woodsman in 1821, and was the birth of the Christmas Tree industry in this country.

GUIDE TO CHRISTMAS TREE PLANTING

KIND OF TREES TO USE

While different markets prefer a special variety of trees we find that the following are generally popular.

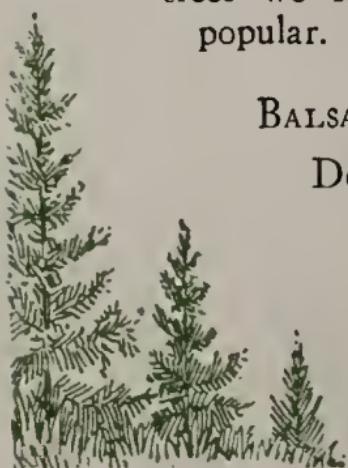
BALSAM FIR

DOUGLAS FIR

WHITE SPRUCE

NORWAY SPRUCE

RED SPRUCE



SIZE OF TREES

Today, with the prevailing low prices of planting stock it is better to use older and larger trees, thereby saving from three to five years time in bringing trees to marketable size.

CORRECT SPACING

Trees for Christmas Tree planting are usually spaced four by four feet to enable cultivation, 2,720 trees being planted to the acre.

HOW TO PLANT

In planting Christmas Trees, the extra effort of preparing the ground as for any field crop will pay. The field is furrowed out in each direction with a one-horse shovel plow. Furrows are spaced about four feet apart. This allows for cross cultivation with a horse for the first two years and hence cuts hand weeding to a minimum. Trees are planted by two men; one man carrying the trees in a pail and placing them in an upright position at the intersection of the furrows, while the second man, using a graden hoe, places the dirt around the tree, firmly stamping it down with his feet. Care should be taken not to plant deeper than the earth line on the tree. Two men should plant better than an acre a day, or 2,720 trees, after the ground is furrowed.

CHRISTMAS TREE PLANTING AS A FUTURE CROP

Many farmers are finding it worth their while to plant Christmas Trees as a future crop. The general practice is to plant 4 to 8 year old trees and to cut them after 5 to 8 years. The following figures, based on our best available information, are conservative, but are not guaranteed.

A planting of Christmas Trees, spaced four by four feet, 2,720 trees per acre:

COST PER ACRE

| | |
|---|----------|
| 2,720 trees, 6-8 yr. transplants @ \$29.50 per M. | \$80.24 |
| Freight | 10.60 |
| Plowing and Fertilizer | 20.00 |
| Planting 2½ man days @ \$4.00 | 10.00 |
| Total possible Cost | \$120.84 |
| Interest on \$120.84, 7 years @ 6% | 50.75 |
| Total Cost per Acre | \$171.59 |

RECEIPTS

(Figuring loss of possible 10% of 2,720 trees)

| | |
|------------------------------|---------------|
| 2,448 trees @ 30c each | \$734.40 |
| Total Cost per Acre | <u>171.59</u> |
| Net return per Acre | \$562.81 |
| Net return per Acre per Year | \$ 80.40 |

This difference shows the cash profit at the end of 7 years if labor were hired for the first year. Cultivation was figured a small item and done in spare time. Taxes and interest on cost of land were not figured in but a good amount was included for possible bank interest.

INTENSIVE CULTIVATION

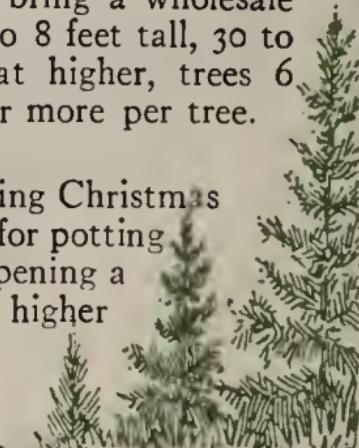
Another method of more intensive cultivation has trees planted three feet apart, using 4,800 to the acre, and cutting alternate trees when branches touch. This gives a crop of table trees from 15 inches up after two or three years and leaves six foot spacing for the second harvest of four to six foot trees which comes in another three years.

Two foot spacings have been used similarly with over ten thousand trees per acre. Profits are quoted that run up to \$1,700 an acre during a 9-year period. This deducts cost of stock, but does not include labor.

SELLING

There are exceptional possibilities in growing trees on farms within easy shipping distance of cities. Forest trees are often of poor shape, and lose needles because of long storage and shipments after cutting. Prices vary with the locality and other factors. It is reasonable to assume that a tree 4 to 6 feet will bring a wholesale price of 10 to 30 cents, and a tree 6 to 8 feet tall, 30 to 40 cents. Retail prices are somewhat higher, trees 6 feet tall sometimes selling for \$1.00 or more per tree.

There is a growing demand for Living Christmas Trees, shipped balled and burlapped, for potting and planting out purposes, which is opening a new outlet for the cultivated tree at a higher net return.



Special Reduced Prices Christmas Tree Planting Stock

SPRING 1933 DELIVERY

White Spruce, 6 to 8 years old \$29.50 per M.
(Twice transplanted, 1 to 1½ feet)

Norway Spruce, 6 to 8 years old 29.50 per M.
(Twice transplanted, 1 to 1½ feet)

Douglas Fir, 4 years old 12.00 per M.
(Once transplanted, 4 to 8 inches)

Balsam Fir, 5 years old 29.50 per M.
(Once transplanted, 1 to 1½ feet)

Red Spruce, 6 years old 12.00 per M.
(Twice transplanted, 9 to 12 inches)

ALL ORDERS ARE SUBJECT TO EXHAUSTION
OF STOCK

Order early while the supply lasts

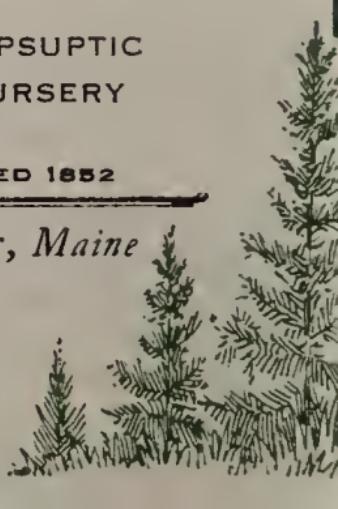
BROWN
Company



CUPSUPTIC
NURSERY

FOUNDED 1852

Oquossoc, Maine



Special Offer of ...

EVERGREEN TREES

... for Home Planting



CUPSUPTIC
NURSERY

FOUNDED 1852

Oquossoc, Maine

FIRST CLASS
PERMIT NO. 1
(SEC. 510 PL. & R.)
OQUOSSOC, MAINE

BUSINESS REPLY CARD

NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

2c POSTAGE WILL BE PAID BY—

BROWN COMPANY

Cupsuptic Nursery

OQUOSSOC, MAINE

NORWAY SPRUCE 3-4 feet tall

Native of Europe. Vigorous, sturdy evergreen, very hardy, with dark green needles. One of the fastest growing spruces.

WHITE SPRUCE 2-3 feet tall

Native of Northern America. Extremely hardy, of compact conical shape, needle short, stiff, and of a bluish green color.

AUSTRIAN PINE 3-4 feet tall

Native of Europe, rugged and picturesque, with wide spreading stout branches. Needles, coarse, stiff, borne in pairs and are from 4 to 5 inches long.

COLLECTION OF 6 TREES, first quality stock, several times transplanted, a fine collection for any home owner, retail price \$9.25

SPECIAL OFFER, Crated, balled and burlapped, ready for shipment \$5.00

F. O. B., Oquossoc, Maine. **YOU SAVE ON SPECIAL OFFER.** \$4.25

RED PINE 3-4 feet tall

Native of Northern America. A magnificent evergreen tree. Dark green needles, 4-7 inches in pairs. Reddish bark.

MUGHO PINE 12-15 inches

"Bushy"

European tree. Very hardy type. Grows very slowly. Width, or diameter, of specimen often exceeds the height. Needles keep their rich green color during the winter months.

CANADIAN HEMLOCK 1-1½ feet

Native of Northern America. One of the most satisfactory evergreens for small lawns. Responds readily to shearing and can be kept within bounds. Fine for shady corners. Needles rich dark green, lined with silver, are short and blunt and are carried on slender branches.

To order trees fill out and mail bottom half of this card

Please ship C.O.D. Express Parcel Post F.O.B., Oquossoc,

Maine on or as soon as possible, one each of the six

DATE

evergreen trees listed in your special offer @ \$5.00 or assorted as follows:

MARK NO. OF EACH TREE DESIRED IN SQUARES

NORWAY SPRUCE

RED PINE

WHITE SPRUCE

MUGHO PINE

AUSTRIAN PINE

CANADIAN HEMLOCK

Name Street

City State